

# LOWELL MILKEN INSTITUTE FOR BUSINESS LAW AND POLICY



UCLA | SCHOOL OF LAW

## January 2017 Newsletter

### UPCOMING EVENTS SPONSORED BY LMI

**Thursday, January 19**

UCLA STUDENT MEETUP

5:30-7:30 PM | Room 1430

[RSVP](#)

**Friday, January 27**

REGISTRATION CLOSES

**LMI-Sandler Prize**

**for New Entrepreneurs**

[Register here](#)

[More information here](#)

**Saturday, January 28**

BANKRUPTCY TRANSACTIONAL

LAWMEET

8:00 – 6:30 PM | UCLA School of Law

**Friday, February 10**

PIRCHER, NICHOLS & MEEKS

JOINT VENTURE CHALLENGE

12:30-6:00 PM | Room 1447

**Friday, February 24**

NATIONAL TRANSACTIONAL

LAWMEET WESTERN REGION

12:00 – 6:30 PM | UCLA School of Law

**Thursday, March 2**

LUNCH AND LEARN

**Introduction to**

**Preferred Stock Deals**

DANIELLE NAFTULIN | COOLEY LLP

12:15-1:30 PM | Room TBA

[RSVP](#)

**Wednesday, March 8**

GLOBAL BUSINESS & POLICY

FORUM

**The End of Europe:**

**After Brexit, What?**

6:30-9:30 PM | UCLA Faculty Center

**Wednesday, March 15**

LUNCH AND LEARN

PRESENTED BY PAUL HASTINGS

12:15-1:30 PM | Room TBA

[RSVP](#)

**Friday, March 24**

BUSINESS LAW BREAKFAST:

**Too Big to Jail**

8:00-9:30 AM | UCLA Faculty Center

[RSVP](#)

FOLLOW US TO GET THE  
LATEST UPDATES ON  
CURRENT BUSINESS LAW  
TOPICS:



### ENTER THE LOWELL MILKEN INSTITUTE-SANDLER PRIZE ENTREPRENEURSHIP COMPETITION



- Deadline to enter the competition is **Friday, January 27**
- Attend the UCLA Meetup event on **Thursday, January 19** – [RSVP here](#)

The second annual Lowell Milken-Sandler Prize for New Entrepreneurs competition is under way. The competition offers UCLA students with plans for a new venture the opportunity to gain funding for the new enterprise with \$100,000 in prizes - \$70,000 for first place and \$30,000 for second. All UCLA students are invited to participate so the new venture idea could come from a law student, engineer or business student. Critically, each team must include a current 3L or 2016 Law School graduate.

Interested law students can connect with others around the university in several ways. First, at [www.UCLALawPrize.com](http://www.UCLALawPrize.com) students can access a job board where teams post looking for specific skill sets. Have an idea for an app but don't know how to build one? Post for a student with app building skills. Have an idea but don't know how to write a business plan? Use the job board to connect with an interested business school student.

Second, on Thursday, January 19 from 5:30 to 6:30 pm, the Lowell Milken Institute will host a Meetup event here at UCLA School of Law. At the Meetup, students will have the opportunity to connect with others interested in participating in the competition. In addition, students will hear from two of California's outstanding entrepreneurs, **Carrie Norton, Founder and President of Green Business BASE CAMP**, and **Michael DeGiorgio, Founder of Commercial Real Estate Exchange, Inc. (CREXi.com)**. Green Business BASE CAMP is an accelerator for Green Businesses and Sustainable Entrepreneurs. CREXi.com is a commercial real estate marketplace that simplifies transactions for brokers with a suite of easy-to-use tools to manage the entire process from listing to closing.



Carrie Norton, Green Business CASE CAMP



Michael DeGiorgio, CREXi.com



At the Meetup, students can meet other interested students while enjoying ice-cream sandwiches ("sammies") from Los Angeles' gourmet ice-cream company CoolHaus.

Learn more about [Green Business BASE CAMP](#) and [CREXi.com](#).

### GLOBAL BUSINESS AND POLICY FORUM - THE END OF EUROPE: AFTER BREXIT, WHAT?

This semester, the Lowell Milken Institute and the Center for Global Management at UCLA Anderson School of Business will host a cocktail hour and dinner discussion on "The End of Europe: After Brexit, What?" featuring **Professor Javier Diaz-Gimenez** who is currently visiting UCLA Anderson from IESE Business School. The Global Business and Policy Forum dinners provide law students an opportunity to meet and chat with students from the Anderson School of Business while gaining insights into topical business areas.

This talk will be held on March 8<sup>th</sup> from 6:30-9:30 pm at the UCLA Faculty Center. Look out for the email invitation soon and be sure to RSVP early as spaces are limited.



### MIX AND CHAT WITH THE PROFESSIONAL COMMUNITY AT A BUSINESS LAW BREAKFAST

On Friday, March 24<sup>th</sup>, from 8 to 9:30 am, the Lowell Milken Institute will host **Professor Brandon Garrett** of the University of Virginia School of Law who will discuss his book *Too Big to Jail*. Professor Garrett will provide insights from his book into the complex, compromised world of backroom deals, for an unprecedented look at what happens when criminal charges are brought against a major company in the United States. [RSVP here](#).



## THE REAL ESTATE LAW ASSOCIATION IS LOOKING FOR PARTICIPANTS IN THE PIRCHER NICHOLS & MEEKS JOINT VENTURE CHALLENGE

Students from UCLA School of Law and UCLA Anderson School of Management are invited to participate in the 2017 Pircher, Nichols & Meeks Joint Venture Challenge, with a \$3,000 Total Prize sponsored by the Lowell Milken Institute for Business Law & Policy at UCLA School of Law. No prior real estate experience is required. The application deadline is January 25th, but applications are reviewed on a rolling basis so spots may be filled before then. Students who sign up from the law and business schools will be teamed up into pairs and will negotiate a simulated real estate deal prepared by Pircher, Nichols & Meeks.

On February 10th from 12:30 to 6 pm, the teams will negotiate particular issues against opponents. Coaching will be provided beforehand, and an all-star team of judges will evaluate each team's performance. The event will finish off with a reception, where winners will be announced. During the day, the judges will share their knowledge of the field as they walk students through the more subtle points of the deal.

If you are interested, please apply by emailing a resume, a brief passage on why you are interested in the competition, and a commitment of availability on February 10, 2017 to **RELA President, Ellina Chulpaeff**, at [chulpaeff2017@lawnet.ucla.edu](mailto:chulpaeff2017@lawnet.ucla.edu) by January 25, 2017. All applications will be reviewed on a rolling basis.

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